

[Fwd: [Fwd: Netscape POS Report Due]]

Subject: [Fwd: [Fwd: Netscape POS Report Due]]  
Date: Mon, 15 Sep 1997 14:23:12 -0700  
From: poppy@netscape.com (Poppy Davies)  
Organization: Netscape Communications  
To: amman@netscape.com

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Subject: [Fwd: Netscape POS Report Due]  
Date: Mon, 15 Sep 1997 12:43:05 -0700  
From: jared@netscape.com (Jared Camp)  
Organization: Netscape Communications Corporation  
To: poppy@netscape.com, kk@netscape.com

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Jared Camp  
Channel Renewals Representative  
Netscape Communications Corporation  
Phone: 415.937.2482  
Fax: 415.937.2112  
Email: jared@netscape.com  
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Subject: Re: Netscape POS Report Due  
Date: Mon, 15 Sep 1997 15:36:14 -0400  
From: Jim Gile <jim@wsg.net>  
To: jared@netscape.com

>Date: Mon, 12 May 1997 11:58:36 -0400  
>To: justin@netscape.com  
>From: Jim Gile <jim@wsg.net>  
>Subject: Re: Netscape POS Report Due  
>  
>Justin,  
>  
>Unfortunately, we have decided to stop distributing Netscape Navigator as  
our dialup kit. For a smaller service provider like ourselves, it has  
become difficult to justify the cost of Netscape (\$20 per copy) as compared  
to IE at \$0.00 a copy. As of my last POS report, we had distributed a total  
of 80 licenses, with 20 remaining. I will submit the final count to you by  
June, and then pay for any licenses beyond the prepaid 100.  
>  
>At this point we will no longer distribute any Netscape Navigator software.  
>  
>Thank you for help up to this point. And again, we regret that we have to  
make this decision and will continue to root for Netscape as it competes  
with Bill Gates crew....  
>  
>Sincerely,  
>  
>Jim Gile  
>Webmaster  
>Web Services Group  
>



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Highly Confidential